



Santhera Pharmaceuticals (SIX: SANN) is a Swiss specialty pharmaceutical company focused on the development and commercialization of innovative medicines for rare neuromuscular and pulmonary diseases with high unmet medical need.

Santhera has an exclusive license for all indications worldwide to vamorolone, a first-in-class dissociative steroid with novel mode of action, which was investigated in a pivotal study in patients with DMD as an alternative to standard corticosteroids. The Company plans to complete the ongoing rolling submission of its filing for approval for vamorolone with the US FDA in Q2-2022. The clinical stage pipeline also includes lonodelestat to treat cystic fibrosis (CF) and other neutrophilic pulmonary diseases. Santhera out-licensed rights to its first approved product, Raxone® (idebenone), outside North America and France for the treatment of Leber's hereditary optic neuropathy (LHON) to Chiesi Group.

For further information, please visit the Company's website www.santhera.com

Come and join our team to contribute to providing treatment options for patients with rare diseases that have a severe impact on the lives of affected children and adults. You can make a difference as:

Field Medical Director

a field-based position for our North America business on a full-time basis.

Scope of Work

The Field Medical Director (FMD) will work closely with various healthcare professionals (HCPs) and payors to increase awareness of Santhera, engage in robust and compliant scientific exchanges, and build advocacy and professional relationships with Key Opinion Leaders (KOLs), HCPs and others within the area(s) relevant to Santhera's portfolio.

The core responsibilities are:

- Identify and establish professional relationships with key opinion leaders and other HCPs at relevant centers of excellence (COEs) within their region.
- Provide clinical and scientific information in response to inquiries about disease state(s) and, as appropriate, Santhera's products to physicians, other HCPs, medical centers and staff, health maintenance organizations/payors, and government health organizations, in accordance with the medical plan.
- Collect and report insights gleaned in the field from KOL interactions to inform strategies, development, and lifecycle opportunities.
- Develop and execute tactical regional plans to provide needs-based medical support to the medical and scientific communities aligned with company and Medical Affairs objectives.
- Support evidence generation objectives including investigator-initiated research ideas and proposals, registries, and current/future clinical studies.
- Liaise with US investigators/sites involved with clinical trials to provide pertinent medical information and/or assistance with qualifying/registering patients as well as identifying and mitigating site-specific challenges in conjunction with Clinical Operations.
- Collaborate with key internal and external stakeholders on Medical Affairs-led initiatives including publications, ad boards, medical education, training, and speaker development.

- Compliantly partner with other Santhera functions (e.g., commercial, market access) on initiatives requiring medical input and presence.
- Interact with other field-based personnel to ensure that Santhera maintains a strong clinical and scientific presence in the field.
- Maintain accurate reporting and documentation of FMD action plans and key performance indicators.
- Ensure that all activities and interactions comply with Santhera’s business guidance, policies and SOPs, and PhRMA guidelines/policies.
- Actively participate in all relevant and assigned congresses in accordance with congress plans and tactical elements.
- As applicable, engage payor medical personnel to provide requested information and inform Santhera of key comments related to evidence generation requirements for formulary consideration.

Required background and experience:

- Advanced Scientific Degree (MD, PharmD, PhD,) required;
- Background and experience in Neurology, neuromuscular diseases and/or rare disease is strongly preferred
- Significant (5+ years) experience in similar, field facing MSL-type position strongly preferred
- Experience in working with Payors, both private and Medicaid/Medicare preferred

Required competencies:

- Demonstrated ability to forge professional relationships and effectively manage assigned territory
- Strong presentation skills
- Facility with commonly employed software including Microsoft office, Veeva, and other relevant infrastructure elements
- Ability to travel (at least 60% of time) by air or drive
- Excellent written and verbal English communication skills.
- Team player, collaborator, flexible and highly adaptive to change.
- A passion for serving patients and their unmet medical needs.

If you are attracted by this exciting opportunity and the prospects of joining a motivated international team operating on a global level, please send your CV and motivation letter mentioning the position “**Field Medical Director**” as the subject by email to: careersNAM@santhera.com

Santhera Pharmaceuticals is committed to creating a diverse workforce and providing equal employment opportunities to all employees and applicants for employment without regard to race, color, religion, sex, sexual orientation, gender identity, gender expression, parental status, national origin, age, disability, citizenship status, genetic information or characteristics, marital status, status as a Vietnam era veteran, special disabled veteran, or other protected veteran in accordance with applicable federal, state and local laws, and any other characteristic protected by law.

Strictly no agencies

Recruitment agencies are kindly invited to refrain from sending to Santhera unsolicited CVs.